

# TRADEPAQ:EDM

## Case study: Polartec



### Polartec automates documents with TRADEPAQ Enterprise Document Management

#### Introduction

Polartec, LLC is the creator of Polartec® fabrics – the most advanced performance textiles available today. Polartec® started as the original synthetic fleece and now offers a collection of over 300 different fabrics designed to keep you warm, dry and most importantly, comfortable in a variety of outdoor activities. Polartec® fabrics range from extremely lightweight base layer fabrics for long underwear and t-shirts to water repellent soft shells to flame resistant fabrics for the military. Think of Polartec® fabrics as the protection nature didn't give you. Polartec, LLC is based in Lawrence, Massachusetts, USA

David Alves, Director of Information Systems at Polartec, was introduced to TRADEPAQ by Deborah Laska, Director of Business Development NA. David was very impressed with the knowledge TRADEPAQ had, not only in Document Management, but more importantly in the area of Export Documentation, with the ultimate bonus expertise in integration with all versions of Infor BPCS. The decision to move forward with TRADEPAQ was an obvious one.

#### The Challenge

Polartec's greatest need was for an Export Documentation system that would integrate with their Infor ERP system (BPCS 6.0.04). For Polartec, the most important piece of this workflow was to have their data flow seamlessly from their BPCS system into their documents, while allowing users to modify the generated document set and to enter data that was not available in their ERP application.

David Alves: We wanted a document generation system which would cover all our needs, integrate with BPCS and has easy customization capabilities.

#### The concept

Analysis was done by Polartec in the market space for a documentation package and they evaluated many options, including developing something themselves. Polartec realized that document automation and integration would require specific skill sets and expertise. For this reason Polartec evaluated TRADEPAQ: Enterprise Document Management (EDM), a solution that had already been integrated for over a decade with all BPCS versions (from BPCS 2.x to ERP LX).

#### The Solution

Implementing the EDM package on top of BPCS provided the solution for the documentation need. Documents like the Bill of Lading, Shippers Export Declaration, and Shipping Advice were generated based on business rules, so that each outgoing shipment was guaranteed the proper paperwork for customs. Polartec went a step further and integrated EDM with their homegrown image repository system. EDM automatically delivers all generated documents to this system, providing internal Customer Service Representatives with electronic access. Recently this structure has been moved to an Extranet environment so that customers can see their order status and have their order related documents electronically available within one hour after the purchase order has been entered.

#### The Bottom Line

EDM has made a difference for Polartec, as David Alves says: With TRADEPAQ:EDM we have one integral system that requires no human intervention, and it offers us the ability to modify the rules or format of any document or report providing us an excellent ROI and a low TCO. This is precisely the kind of solution we needed.

#### About TRADEPAQ Corporation

TRADEPAQ Corporation is a leading worldwide software provider of sophisticated trade document solutions. TRADEPAQ offers document generation and collaboration software as well as web-enabling technology. Website: [www.tradepaq.com](http://www.tradepaq.com)

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