

# TRADEPAQ:Enable

## Case study: Thetford



### Thetford is enhancing screens with TRADEPAQ:Enable

#### Introduction

Thetford is market leader in mobile sanitary solutions and is still gaining market share with top class absorption refrigerators. Millions of liters of toilet additives and maintenance products are manufactured each year. Thetford customers are all major caravan and motor home manufacturers, caravan and motor home dealers, specialty and Do-it-Yourself stores. Thetford has locations around the globe.

Peter Heeren, IT coordinator at Thetford has been involved with ERP implementations and upgrades since the 90's. Thetford is using the ERP solution BPCS from Infor.

#### The Challenge

When Thetford decided to upgrade BPCS to 8.2 the project team was challenged because of the user requirement to see more detail lines on the MRP (Master Resource Planning) screens before going live.

Peter Heeren: We wanted to find a solution to show more detail lines on our MRP screens without changing standard BPCS as such would complicate future upgrades of our ERP system BPCS. In addition we wanted a quick and easy solution to bypass this challenge and continue with our business focus.

#### The proof of concept

Thetford contacted TRADEPAQ because of the available product Enable. Enable provides enterprises running any green screen application with the ability to protect and enhance their existing ERP investment. To evaluate if Enable could help Thetford showing more detail lines on the MRP screens the decision was made to run a proof of concept. During this proof of concept of three days the Enable software was installed and screens were enhanced to proof the actual working of the technology and functional possibilities.



#### The Solution

After a successful proof of concept the implementation started. The Thetford people did most customization by themselves using the 'drag and drop' customization studio. The enable software allows features as web-enabling, moving and hiding fields, adding graphics and buttons, automation through macro's and combination of screens. Adding data not available on the original screen is possible as well, a feature required to overcome the challenge. After completion of the project Thetford decided to use Enable for more projects, for example their shop floor posting project. Based on a program allowing the entry of an item number and quantity a shop order is automatically created using Enable and posted with shop floor posting. In addition Thetford is using Enable to modify screen lay-outs and remap function keys.

#### The Bottom Line

The Enable solution at Thetford has really solved a business problem. With more information on the MRP screens the user could utilize the existing BPCS system better and more efficient without changing anything on the background systems. Thetford is fully in control because of the delivered toolset, generating significant ROI by leveraging existing systems. Enable is increasing output and reduces overall costs through decreased error rates and better information access.

#### About TRADEPAQ Corporation

TRADEPAQ Corporation is a leading worldwide software provider of sophisticated trade document and screen rejuvenation solutions. TRADEPAQ offers document generation and collaboration software as well as web-enabling technology.

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